



JENNIFER ZASLOW

Partner

Areas of coaching expertise

- Leadership development
- People management
- Communication skills
- Giving and receiving feedback
- Managing self-doubt
- Executive presence
- Team building
- Managing up
- Career management

Professional experience

- Partner, Clear Path Executive Coaching
- Executive Coach/Core Guide, CHIEF
- Executive Coach, Landit
- VP for Development, The New York Public Library
- Chief Development Officer, New York City Opera
- Director of Development, Manhattan Theatre Club
- Agent Asst., The William Morris Agency
- Opera singer

Education, Certifications & Affiliations

- B.A., *cum laude*, Wesleyan University
- International Coach Federation, PCC
- Co-Active Training Institute (CTI), CPCC
- Myers-Briggs Type Indicator (MBTI) Certification
- Gallup Clifton Strengths Coach
- NYU Stern School of Business Leadership Development Program Coach
- Women in Development (WID), NYC

Background

After a 20-year career in New York's non-profit sector, Jennifer now brings her experience working with passionate, mission-driven leaders to her work as an executive coach. Jennifer's signature mix of intuition, directness and humor enables her to work successfully with clients ranging from the C-suite to young leaders, helping individuals to reach their full potential, and organizations to achieve their strategic goals.

Jennifer has worked with clients from a variety of fields and organizations including Google, Angi Homeservices, Harvard University, Yale University, Columbia University, Cornell University, NYU, The National Audubon Society, The New York Public Library, The Metropolitan Museum of Art, Sotheby's, The Sundance Institute, New York City Ballet, KCRW, TodayTix, The High Line, New York Cares, Moxie Communications Group, Blisspoint Media, and Capacity Interactive (one of Crain's 100 best places to work in NYC, 2016-2019).

As a coach, Jennifer is fully committed to evoking the transformation that her clients seek. Her approach is grounded in a coach-client relationship based on truth, trust and compassion. Through listening and asking powerful questions, and by creating a coaching space that is both safe and courageous, Jennifer enables clients to see themselves and their environments more clearly, and experiment with new behaviors to create change.

Select client results

- Coached a start-up Founder & CEO grappling with stress management and how to "own" his role, letting go of day-to-day ops during a time of fast-paced growth. Using mindfulness & resilience practices, he was able to reduce stress and regain high-level focus. By focusing on staff structure and overcoming an aversion to delegating, he was better able to manage workload and concentrate on vision. By using the coaching space to articulate personal and organizational values, he created a culture that gives him a competitive advantage in attracting and retaining talent.
- Coached a senior non-profit executive managing the turbulence of a leadership change. By experimenting with taking a "coach approach" to managing up – improving listening and support for her new supervisor – she was able to dramatically improve the working dynamic and reduce stress for both players, positioning herself as a contender for a new VP position.
- For 2 years, Jennifer led the offsite retreat for a 40-person NYC professional services firm. Year 1 introduced the Myers-Briggs to heighten self-awareness among individuals and improve team dynamics (especially appreciating differences). Year 2 built on that success with "MBTI 2.0" – an opportunity for the engaged team to strengthen their team dynamic around the topic of diversity and inclusion. Finally the team came together through an interactive exercise around their corporate values.