



**JESSICA FOX**  
Partner

### Areas of coaching expertise

- Management and leadership development
- Executive presence
- Behavioral change
- Time & energy management
- Career transitions
- Networking & relationship building
- Team building
- Successful onboarding
- Work-life balance

### Professional experience

- Partner, Clear Path Executive Coaching
- Consultant, Christie's Inc.
- Christie's, Inc. (1997- 2014)
  - Vice President, Regional Business Director
  - Vice President, Regional Business Manager
  - Vice President, Specialist
  - Junior/Associate Specialist
  - Graduate Trainee
- Graduate Intern, The J. Paul Getty Museum, Malibu, CA

### Education

- Columbia Coaching Certification Program, Columbia University, New York.
- M.A., The New School- Parson's School of Design.
- B.A., Northwestern University.

### Affiliations and certifications

- Affiliate Member, Institute of Coaching at McLean Hospital, Harvard Medical School
- Myers-Briggs Type Indicator Certification
- The NBI Whole Brain Creativity Assessment Certification
- Immunity to Change Facilitation
- Society for Human Resource Management- Certified Professional

### Background

Jessica is passionate about helping individuals and teams find clarity, unlock their potential, and discover greater fulfillment. With her ability to effectively partner with a broad range of clients, Jessica draws on her experiences as a successful manager and leader to be a catalyst for change.

Jessica transitioned to executive coaching after a career spanning two decades at Christie's, the international auction house, in a succession of increasingly senior leadership positions. She began as an art Specialist focused on business development, and then held several VP-level roles with responsibilities encompassing team-building and management, operations, strategic planning and financial management. She also served as a consultant there on a global restructuring initiative involving process improvement, role-specific training and change management.

Jessica became attracted to coaching and professional development while in her management roles, and she relates well to emerging leaders and executives, particularly those in results-driven, high-pressure environments. Jessica has worked with clients in a variety of functional areas spanning financial management, client strategy, design, sales and marketing, and in fields ranging from educational and financial services to online retail and art and luxury. Past and current clients include Columbia University, Gensler and Workforce Software, and Jessica has also coached executives at Christie's, Fitbit, ADP, National Life, Kaplan and BBVA. Through her own professional experiences and training, she has developed a particular interest in mentoring new managers and rising high-potential talent. To this end, Jessica also works as a coach for MBA students in the Leadership Development Program at New York University's Stern School of Business.

### Select client results

- Coached a Vice President in an individual contributor and project management role through promotion to Senior Vice President, Head of Regional Strategy. Areas for development included networking and interview preparation and developing executive presence, specifically cultivating gravitas, composure, succinctness and ability to read a room. As a result of coaching the client also became more comfortable with expressing her own authentic leadership strengths with her team and promoting their growth.
- Worked with a Director of Finance on career management and developing self-awareness. Specifically the client sought feedback to encourage his understanding of strengths and areas for growth, resulting in a focus on improving his communication and presentation skills. With an understanding of some assumptions that were holding him back, he gained a more balanced view of his many assets. He was also able to more effectively position himself for future promotions and to create more space and balance in his approach to work, which resulted in overall greater job satisfaction.