



## JESSICA FOX

Partner

### Areas of coaching expertise

- Management and leadership development
- Mid-career transitions
- Behavioral change
- Successful onboarding
- Networking & relationship building
- Team building
- Communication skills
- Work-Life Balance

### Professional experience

- Partner, Clear Path Executive Coaching
- Consultant, Christie's Inc.
- Christie's, Inc.
  - Vice President, Regional Business Director
  - Vice President, Regional Business Manager
  - Vice President, Specialist
  - Junior/Associate Specialist
  - Graduate Trainee
- Graduate Intern, The J. Paul Getty Museum, Malibu CA

### Education

- Columbia Coaching Certification Program, Columbia University, New York (completion July 2017)
- M.A., Parson's School of Design/Cooper Hewitt Master's Program in the History of Decorative Arts,
- B.A., Art History, Northwestern University,

### Affiliations and certifications

- Columbia Coaching Certification Program
- Affiliate Member, Institute of Coaching at McLean Hospital, Harvard Medical School
- The NBI Whole Brain Creativity Assessment
- Society for Human Resource Management, Certified Professional, 2016

### Background

Jessica is an executive coach who is passionate about helping teams and individuals find clarity and unlock their greater potential. With her ability to effectively partner with a broad range of people, Jessica draws on her own career transition as well as her experience as a manager and consultant to be a catalyst for change.

Jessica recently transitioned to executive coaching after a career spanning two decades at Christie's, the international auction house, in a succession of increasingly senior leadership positions. She began as an art Specialist focused on business development, and then held several VP-level roles including regional Business Manager and Business Director, with responsibilities encompassing team-building and management, operations, strategic planning and financial management for several U.S.-based art departments. Most recently, she served as a consultant there on a global restructuring initiative involving process improvement, role-specific training and change management.

Jessica developed a passion for coaching and professional development while in her management roles, and became a trusted advisor on those topics to numerous colleagues and acquaintances over the years. Jessica can relate well to emerging leaders and executives in results-driven, high-pressure environments. Through her own professional experiences and specialized coaching training, Jessica has developed an expertise in leadership and management development, career transitions, communication skills and behavioral change. Jessica maintains an interest in mentoring rising talent, and recently joined the Leadership Development Program at New York University's Stern School of Business to coach a select cohort of their class of 2018.

Jessica will receive her coaching certification through the Columbia Coaching Certification Program in July 2017 and is accredited by the Society for Human Resource Management as a Certified Professional.

### Select client results

- Coached a Vice President in an individual contributor role through promotion to Senior Vice President, Head of Department and helped her to establish management skills. Together we built confidence in her ability to manage performance, address areas of necessary growth, and to successfully deliver feedback. She also became more comfortable with developing and expressing her own authentic style of leadership and enhanced her communication skills.
- Worked with a senior leader to focus his energy on high-level business development and top clients, and to more effectively delegate day-to-day business to his team. As an energetic and high-level creative thinker, we concentrated on creating actionable plans for him to pursue leads and to use his intuition to foster internal and external relationships.